

Recommended Modes of Transportation

Mode	Term	
Any Mode of Transport Including Multimodal	EXW	Ex Works (...Named Place)
	FCA	Free Carrier (...Named Place)
	CPT	Carriage Paid To (...Named Place)
	CIP	Carriage and Insurance Paid To (...Named Place of Destination)
	DAF	Delivered at Frontier (...Named Place)
	DDU	Delivered Duty Unpaid (...Named Place of Destination)
	DDP	Delivered Duty Paid (...Named Place of Destination)
Air	FCA	Free Carrier (...Named Place)
Rail	FCA	Free Carrier (Named Place)
Ocean	FAS	Free Alongside Ship (Named Port of Shipment)
	FOB	Free on Board (...Named Place of Shipment)
	CFR	Cost and Freight (Named Port of Destination)
	CIF	Cost, Insurance and Freight (...Named Port of Destination)
	DES	Delivered Ex Ship (...Named Port of Destination)
	DEQ	Delivered Ex Quay (...Named Port of Destination)
Incoterm Rules and Standards		

Incoterms only relate to trade terms in the contract of sale between the buyer and seller and do not deal with the contract for carriage.

The roles and responsibilities listed on this page can be altered/changed as long as there is an agreement between the buyer and seller.

Only two incoterms express when insurance is to be bought and issued – CIP and CIF.

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INCOTERMS 2000

"E" Departure

"F" Main Carriage Unpaid

"C" Main Carriage Paid

"D" Arrival

Service	EXW	FCA	FAS Free Alongside Ship	FOB Free Onboard	CFR Cost of Goods & Freight	CIF Cost Insurance & Freight	CPT Carriage Paid To	CIP• Carriage Insurance Paid To	DAF Delivered At Frontier	DES Delivered Ex Ship	DEQ Delivered Ex Quay	DDU Delivered Duty Unpaid	DDP Delivered Duty Paid
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OBLIGATION AND CHARGES

Warehouse Services	Seller	Seller	Seller	Seller	Seller	Seller	Seller	Seller	Seller	Seller	Seller	Seller	Seller
Export Packing	Seller	Seller	Seller	Seller	Seller	Seller	Seller	Seller	Seller	Seller	Seller	Seller	Seller
Loading at Point of Origin	Buyer	Seller	Seller	Seller	Seller	Seller	Seller	Seller	Seller	Seller	Seller	Seller	Seller
Inland Freight	Buyer	Seller	Seller	Seller	Seller	Seller	Seller	Seller	Seller	Seller	Seller	Seller	Seller
Port Receiving Charges	Buyer	Seller	Seller	Seller	Seller	Seller	Seller	Seller	Seller	Seller	Seller	Seller	Seller
Export Clearance/Handling	Buyer	Seller	Seller	Seller	Seller	Seller	Seller	Seller	Seller	Seller	Seller	Seller	Seller
Ocean/Air Freight	Buyer	Buyer	Buyer	Buyer	Seller	Seller	Seller	Seller	Seller	Seller	Seller	Seller	Seller
Charges at Foreign Port/Foreign Airport	Buyer	Buyer	Buyer	Buyer	Buyer	Buyer	Buyer	Buyer	Buyer	Buyer	Seller	Seller	Seller
Customs Clearance	Buyer	Buyer	Buyer	Buyer	Buyer	Buyer	Buyer	Buyer	Buyer	Buyer	Buyer	Buyer	Seller
Customs Duties	Buyer	Buyer	Buyer	Buyer	Buyer	Buyer	Buyer	Buyer	Buyer	Buyer	Buyer	Buyer	Seller
Delivery Charges to Final Destination	Buyer	Buyer	Buyer	Buyer	Buyer	Buyer	Buyer	Buyer	Buyer	Buyer	Buyer	Seller	Seller